# Webcast Details

#### **About This Webcast**

For Audio you must dial: 866-740-1260

Use access Code: 4559813

- All phones will be muted, use the chat features on the left hand side of the screen to ask questions. Questions will be answered at the end of the presentation
- Webcast will be archived on LISC.org

#### NFL FOUNDATION GRASSROOTS PROGRAM

A Community Football Fields Program

REQUEST FOR PROPOSALS (RFP)





# Speakers

Beverly Smith

Senior Program Director, Youth Development & Recreation, LISC





# **AVAILABILITY OF FUNDING**Two Levels Of Funding Available

#### Field Surface Grant

#### Matching Grants of up to \$200,000

- Used to finance the resurfacing of Community, Middle School or High School Football Fields
- \$200,000 grants are available to applicants seeking to install synthetic, recycled rubber-and sand-based sports surfaces.
- \$100,000 available to a field utilizing natural grass/sod surfaces.
- Proposals for full size field must be at least 120 yards x 53 1/3, practice size field must be at least 60 yards x 26





#### **AVAILABILITY OF FUNDING**

## Two Levels Of Funding Available

General Field Support

Matching Grants up to \$50,000

Includes (but not limited to) Installation/Refurbishment of:

- Bleachers
- Concession Stands
- Lights
- Irrigation Systems





#### ORGANIZATIONAL ELIGIBILITY CRITERIA

To Qualify for Grassroots Funding Organizations Must:

- A community-based organization, middle school or high school serving a neighborhood consisting of low and moderate income families and individuals.
- Have at least one-full time staff person.
- Be in existence for at least three years.
- Have a proven track record in real estate development and/or recreation programming.
- 501 (c)(3) tax exempt status/school status.
- Located in an NFL Target Market as outlined in the RFP.





# Selection Criteria





## TARGET MARKET

• Field must be located in a NFL Target Market location as outline in schedule A of the RFP





### NFL Foundation Grassroots Target Markets

NFL Team	Team Market
Arizona Cardinals	Phoenix, Glendale, Tempe, Flagstaff, Sacaton, Tucson, AZ
Atlanta Falcons	Atlanta, Hall County, GA
Baltimore Ravens	Baltimore, MD
Buffalo Bills	Buffalo, Lackawanna, Niagara Falls, Rochester, Tonawanda, NY
Carolina Panthers	North and South Carolina
Chicago Bears	Chicago, Cook County (Mayfield, Brookfield, Chicago Heights, Riverdale, Blue Island) Lake County (North Chicago, Waukegan), Aurora, Peoria, IL
Cincinnati Bengals	Cincinnati, Hamilton County, Clermont, Butler, Warren, OH; Northern Kentucky (Boone County, Campbell, Kenton)
Cleveland Browns	Cleveland, Akron, Canton, Lorain, Toledo, Youngstown, Lorain County, OH
Dallas Cowboys	Dallas, Arlington, Fort Worth, Irving, Frisco, TX
Denver Broncos	Denver, Colorado Springs, Commerce City, Pueblo, Fort Collins, Grand junction, Eastern Planes, CO
Detroit Lions	Detroit, Highland Park, Allen Park, Dearborn, Flint, MI
Houston Texans	Houston, TX
Green Bay Packers	Green Bay, Lacrosse, Madison, Manitowoc, Milwaukee, Racine, Sheboygan, WI
Indianapolis Colts	Indianapolis, IN
Jacksonville Jaguars	Jacksonville, Nassau, Clay, St. John's, Baker and Flagler Counties, FL
Kansas City Chiefs	Kansas City, MO; Kansas City, KS





New England Patriots E	Minneapolis, Duluth, St. Cloud, St. Paul, MN Boston, Springfield, Foxborough, Attleboro, MA; Nashua, NH; Providence, Central Falls, RI New Orleans, Northshore, St. Tammany Parish (Mandeville, Covington, Slidell), Jefferson Parish (Kenner, Metairie), St. Charles Parish, St. John Parish, LA
New England Patriots E	Boston, Springfield, Foxborough, Attleboro, MA; Nashua, NH; Providence, Central Falls, RI New Orleans, Northshore, St. Tammany Parish (Mandeville, Covington, Slidell),
	Englewood, Hackensack, Jersey City, Newark, Irvington, Paterson, NJ; Mount Vernon, Yonkers, NY; Bridgeport, Hartford, New Haven, Stamford, CT
	Morris County (Dover, Morris Township), NJ; Hempstead, NYC, Roosevelt, NY
	Oakland, Alameda, Berkeley, Castro Valley, Hayward, San Leandro, San Lorenzo, Richmond, Union City, Walnut Creek, CA
Philadelphia Eagles F	Philadelphia, Lehigh Valley, PA; Camden, Trenton, NJ; Wilmington, DE
St. Louis Rams	St. Louis, MO; East St. Louis, IL
San Diego Chargers	San Diego County, CA
	San Francisco, South San Francisco, East Palo Alto, Pajaro, Salinas, San Jose, Watsonville, Santa Clara, CA
	Seattle, Tacoma, King, Pierce, Snohomish, Thurston, Skagit and Kitsap Counties, WA
	Hillsborough, Orange, Osceola, Pinellas, Seminole, Manatee, Polk, Pasco Counties, Sarasota, FL
	All counties included in the Nashville Metropolitan and Middle Tennessee areas, Chattanooga, Jackson, Knoxville and Memphis, TN
•	Washington, DC; Prince George's County, MD; Richmond, Virginia Beach, Henrico County, VA
Los Angeles L	Los Angeles, CA





# FEASIBILITY OF PROJECT

- Are the budgets realistic?
- Are there site control or environmental issues?
- Does the project need to be approved by other parties?
- Dollar for dollar match minimally is required at all levels of funding.
- How much of the match is currently in hand?
- In-kind donations are eligible. What qualifies as "in-kind"?





# PROJECT READINESS

- What is the timeline for the project?
- Can the project be completed within 18 months from the funding date?
- Does the project interfere with existing programming?





## MANAGEMENT CAPACITY

- Does the organization have the resources to complete the project efficiently and effectively?
- Who will manage the project?
- How many full-time staff do you have? What is their experience?





# NEIGHBORHOOD IMPACT

- Does the project meet the low to moderate income requirements?
- Who are the primary users of the field, specifically youth football programming.
- Will the community at large have access to the field?
- Proposals must include memorandums of understanding between grantee and community partners.





## SUPPORT FROM THE COMMUNITY

• Is there support for the project from community organizations?

From the local government?

• From the local NFL franchise?





## FUTURE MAINTENANCE AND SAFETY

- Who will maintain the field?
- Who will supervise the programming of the field?
- Is there a funding stream in place to support on-going maintenance?
- Are potential safety issues, such as lighting and controlled access addressed?





#### RECREATIONAL PROGRAMMING

- Is there existing programming on the field? Are there usage agreements in place for multiple leagues/users?
- Who is providing the programming?
- Are there existing funding streams to continue programming?
- How many youth and adults currently participate in the programs?





## PARTNERSHIP BUILDING

#### Potential Partners Include:

- Funding Partners vs. Program Partners
- Government Agencies and Local Officials
- Community Based Organizations
- Business Leaders
- Local NFL Team
- USA Football





### APPLICATION PROCEDURES

# PLEASE NOTE: USE OF THE NFL GRASSROOTS PROGRAM NFL or LISC LOGO IS EXPRESSLY PROHIBITED

#### Proposals Must Include the Following:

• Cover Sheet: organization name, address, phone number, email, contact person and address of project site

#### Narrative:

- Do not exceed 5 pages
- Brief history of organization/partners
- Description of project- history of field, budget, timeline
- Impact on community- programming, number of youth
- Organizational Attachments
- Project Attachments





#### ORGANIZATIONAL ATTACHMENTS

- IRS 501 (c)(3) determination letter
- Two most recent audited financial statements for 2012 and 2013 fiscal year
- Most recent IRS 990 form
- Current List of organization's Board of Directors
- Most Recent IRS W-9 Form





# PROJECT ATTACHMENTS

- Project budget & Timeline
- Financing commitment letters from match funding sources
- Field maintenance plan with corresponding budget
- Landscaping or park design plans
- Environmental reports (if necessary)
- Agreements and budgets for field programming
- Letters of support from field users and other community organizations
- Field Usage Agreements & Memorandums of Understanding
- List of youth football organizations with contact information





## **About USA Football**







# Official Youth Football Development Partner of the NFL

- NFL
- 32 teams

USA Football is the exclusive youth football development partner of the NFL and its teams. USA Football trains more high school and youth coaches combined than any organization in the United States.

## Football's National Governing Body

Responsibility of fielding U.S. National Teams
 International competitions



# **Mission & Goals**

USA Football, the sport's national governing body, leads the game's development, inspires participation and ensures a positive experience for all youth and amateur players.

- © Creates innovative educational resources for commissioners, coaches, players, parents and game officials
- Authors unified rules, standards and best practices
- © Conducts research relative to youth and amateur football
- Fields national teams for international competition





# **USA Football Membership**

#### **EDUCATION**

- Heads Up Football
- Football-Specific
- Age-Specific

#### **HEALTH & SAFETY**

- Background Checks
- Concussion Education
- Heat & Hydration
- Sudden Cardiac Arrest

#### **RESOURCES**

- Practice Planner
- Film Room
- Drills Library





# **USA Football Contacts**

www.usafootball.com 877-536-6822 45 North Pennsylvania Street #700 Indianapolis, IN 46204

#### **REGIONAL MANAGERS**

Aaron Hill – Northeast & Mid-Atlantic ahill@usafootball.com

Evan Lindsey – Southeast elindsey@usafootball.com

Mike Cuzzone – Midwest mcuzzone@usafootball.com

Matt DeLuzio – Mountain West mdeluzio@usafootball.com

Josh Huber – West jhuber@usafootball.com

#### **USA FOOTBALL CONTACTS**

Donovan Etchison
Manager, Membership
detchison@usafootball.com

Kelsey Ping Sr. Coordinator, Sponsorship & Grants ping@usafootball.com

#### YOUTH DEVELOPMENT & RECREATION CONTACTS

- Beverly Smith, Senior Program Director Youth Development & Recreation
   (212) 455-9881, bsmith@lisc.org
- Kwame Flaherty, Senior Program Officer Youth Development & Recreation (212) 455-9301, kflaherty@lisc.org
- Mark Conyers, Senior Administrative Assistant II
  Youth Development & Recreation
  (212) 455-9854, mconyers@lisc.org

#### JOIN US FOR OUR FOLLOW UP Q & A WEBINAR ON MARCH 17, 2015



