<table>
<thead>
<tr>
<th><strong>POSITION TITLE:</strong></th>
<th>Executive Director – LISC Detroit</th>
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</thead>
<tbody>
<tr>
<td><strong>REPORTS TO:</strong></td>
<td>Program Vice President – Midwest Region</td>
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<tr>
<td><strong>PREFERRED LOCATION:</strong></td>
<td>Detroit, MI</td>
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<tr>
<td><strong>JOB CLASSIFICATION:</strong></td>
<td>Full time/Exempt</td>
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</tbody>
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**THE ORGANIZATION:**

**What We Do**
With residents and partners, LISC forges resilient and inclusive communities of opportunity across America – great places to live, work, visit, do business and raise families.

**Strategies We Pursue**
- Equip talent in underinvested communities with the skills and credentials to compete successfully for quality income and wealth opportunities.
- Invest in businesses, housing and other community infrastructure to catalyze economic, health, safety and educational mobility for individuals and communities.
- Strengthen existing alliances while building new collaborations to increase our impact on the progress of people and places.
- Develop leadership and the capacity of partners to advance our work together
- Drive local, regional, and national policy and system changes that foster broadly shared prosperity and well-being.

Over the last 40+ years, LISC and its affiliates have invested over $20 billion in businesses, affordable housing, health, educational mobility, community and recreational facilities, public safety, employment and other projects that help to revitalize and stabilize underinvested communities. Headquartered in New York City, LISC’s reach spans the country from East coast to West coast in 37 markets with offices extending from Buffalo to San Francisco. Visit us at [www.lisc.org](http://www.lisc.org)

**Summary**
LISC seeks an experienced and dynamic leader for the Executive Director position in its Detroit office. This is a key position for LISC, as the Detroit office has become the epicenter for engaging the rebuilding of the community development sector in impact investing in the region. Detroit LISC recently launched three innovative funds with public municipalities as its anchor investors, including the Detroit Housing for the Future Fund, and two home repair improvement programs.

The Executive Director will provide the strategic direction and guidance for all aspects of LISC’s program in the metro Detroit region. The successful candidate will have excellent leadership, collaboration, communication, and entrepreneurial skills along with an understanding of the importance of public and private sector engagement in community revitalization efforts. The position requires a strong commitment to the role of community-based non-profit organizations as agents of positive community change as well as an understanding of, and appreciation for, other key public and private partners who can offer additional resources to the work of community development in the region.

The ideal candidate will have the experience to develop and lead LISC Detroit’s investment strategies. The ED is responsible for raising capital and resources locally that are leveraged by National LISC’s support. They will also have demonstrated experience in shaping real estate projects and growing organizational capacity. The ideal candidate will be able to demonstrate cultural competency working with diversified communities, and a strong commitment to diversity, equity, inclusion and justice in their work.
Program/Community Development
- Lead strategy formation and implement for Detroit LISC, consistent with LISC’s organizational three-year strategic framework and diversity, equity, inclusion and justice values.
- Assist in engaging a wide variety of community partners to help bring holistic and integrated services to targeted neighborhoods with local government, state agencies, other private and quasi-public financial institutions and intermediaries, advocacy groups, and community based organizations.
- Oversee and monitor LISC’s role in the Partnerships for the Detroit for the Future Fund and other housing repair programs. Expand and develop a regional economic development program beyond Financial Opportunity Centers and small business resources.
- Promote effective community development strategies to attract resources to targeted disinvested populations and neighborhoods in the Detroit region.

Public Policy and Advocacy
- Provide leadership on housing and community development policy issues in the Detroit area. Advocate on behalf of LISC and the policy networks at the local, state and federal levels to secure the tools necessary to advance a comprehensive redevelopment strategy.

Fundraising
- Identify and cultivate resources from corporate, foundation and other prospective donor sectors who share an interest in community development.
- Work with the Local Advisory Board (LAB) to raise sufficient funds annually to finance Detroit LISC program activities and projects.

Leadership and Management
- Manage a staff and the LAB members to carry out LISC’s strategy and operate its programs.
- Recruit and maintain diverse Detroit LISC staff. Attend to continuous staff development and talent cultivation, and maintain an inclusive and empowering work environment.
- Identify and cultivate leadership from key corporate, foundation and other prospective donor sectors who share an interest in community development and are interested in serving on the LAB.

Build and maintain positive relationships with national LISC
- Participate in national LISC leadership structure and meetings.
- Bring visibility to local innovations and programs within the national LISC structure.
- Maximize the use of National LISC resources and expertise in Detroit.

Qualifications
- Bachelor’s degree in business, finance, real estate or related fields. Master’s degree preferred.
- Minimum ten (10) years senior level experience in community development, real estate, capital development and community revitalization.
- Experience in shaping affordable housing through development or lending.
- Demonstrated ability to attract and sustain philanthropic funding.
- Strong oral and written communication skills, including experience speaking publicly in diverse forums.
- Demonstrated management experience, including staff development, financial management, and office administration. Collaborative leadership style.
- Demonstrated track record in providing leadership for the development and implementation of strategic vision.
- Ability to establish priorities that align with a strategic plan and manage agendas and programs effectively.
- Knowledge, understanding of, and experience in community development strategies, including working knowledge of real estate related resource and capital development strategies utilized in real estate and community revitalization efforts.
- Knowledge of policy in Detroit and Michigan.
- Fluency using and understanding data to inform decision making.

LISC offers a competitive salary and benefits package. Some domestic travel is required.
To apply, please send a cover letter and resume via email. fsresumes@lisc.org. We thank all applicants for their interest, however only those candidates selected for interviews will be contacted. (No phone calls please)

LISC is an equal opportunity employer
Committed to diversity, equity, inclusion and justice