



Local Initiatives Support Corporation
Position Description

POSITION TITLE:	Executive Director – Housing & Community Development, Memphis LISC
REPORTS TO:	Executive Vice President, Programs
LOCATION:	Memphis, TN
JOB CLASSIFICATION:	Full time/Exempt

What We Do

With residents and partners, LISC forges resilient and inclusive communities of opportunity across America – great places to live, work, visit, do business and raise families.

Strategies We Pursue

Equip talent in underinvested communities with the skills and credentials to compete successfully for quality income and wealth opportunities.

Invest in businesses, housing and other community infrastructure to catalyze economic, health, safety and educational mobility for individuals and communities.

Strengthen existing alliances while building new collaborations to increase our impact on the progress of people and places.

Develop leadership and the capacity of partners to advance our work together

Drive local, regional, and national policy and system changes that foster broadly shared prosperity and well-being.

Over the last 40 years, LISC and its affiliates have invested approximately \$20 billion in businesses, affordable housing, health, educational mobility, community and recreational facilities, public safety, employment and other projects that help to revitalize and stabilize underinvested communities.

Headquartered in New York City, LISC's reach spans the country from East coast to West coast in 34 markets with offices extending from Buffalo to San Francisco. Visit us at www.lisc.org

Summary

LISC seeks an experienced leader to be the Executive Director of the new LISC program in Memphis, Tennessee. This position will be leading the introduction of LISC to Memphis, marketing and building the staff and programmatic work.

The Executive Director will provide the strategic direction and guidance for all aspects of LISC's program in Memphis. The Executive Director is responsible for raising capital and resources locally that are leveraged by National LISC's support.

The position requires a strong commitment to the role of community-based non-profit organizations as agents of positive community change as well as an understanding of and appreciation for other key public and private partners who can offer additional resources to the work of community development in Memphis.

The ideal candidate will be able to demonstrate cultural competency working with diversified communities, and have demonstrated experience in shaping real estate projects and growing organizational capacity.

Program / Community Development

- Assist in engaging a wide variety of community partners to help bring holistic and integrated services to targeted neighborhoods with local government, state agencies, other private and quasi-public financial institutions and intermediaries, advocacy groups, and community based organizations.
- Implement a strategy for expanding affordable housing in Memphis.

Public Policy and Advocacy

- Provide leadership on housing and community development policy issues in Memphis. Advocate on behalf of LISC and the policy networks at the local, state and federal levels to secure the tools necessary to advance a comprehensive redevelopment strategy.

Fundraising

- Identify and cultivate leadership from key corporate, foundation and other prospective donor sectors who share an interest in community development.
- Work with the leadership of the Local Advisory Committee (LAC) to raise sufficient funds annually to finance Memphis LISC program activities and projects.

Leadership and Management

- Manage a staff and the Local Advisory Committee members to carry out LISC's strategy and operate its programs.

Qualifications

- Bachelor's degree in business, finance, real estate or related fields. Master's degree preferred.
- Minimum ten (10) years senior level experience in community development, real estate, capital development and community revitalization.
- Experience in shaping affordable housing through development or lending.
- Demonstrated ability to attract and sustain philanthropic funding.
- Strong oral and written communication skills, including experience speaking publicly in diverse forums.
- Local market knowledge of policy.
- Demonstrated management experience, including staff development, financial management, and office administration.

LISC offers a competitive salary and benefits package. Some domestic travel is required.

To apply, please send a **cover letter and resume** via email to: fsresumes@lisc.org.

We thank all applicants for their interest, however only those candidates selected for interviews will be contacted. *(No phone calls please)*

**LISC IS AN EQUAL OPPORTUNITY EMPLOYER
COMMITTED TO DIVERSITY AND INCLUSION**