REQUEST FOR QUALIFICATIONS - LISC Puget Sound Consultant(s) for Emerging Housing Developers

Deadline for Proposals: As Soon As Possible

Proposal Submission Address: PugetSound@LISC.org

Notification of Decision: Successful and unsuccessful applicants will be notified via email.

Inquiries and Questions: All questions regarding this RFQ should be directed to Lauren McGowan, LISC Puget Sound, Executive Director at LMcGowan@lisc.org.

Project Overview: LISC Puget Sound is seeking a qualified consultant to support its mission of advancing housing, economic, and racial justice by accelerating affordable housing development, economic development, and wealth-building opportunities. The selected consultant will play a crucial role in providing financial and technical assistance to emerging developers, with a focus on understanding and addressing barriers faced by developers of color.

The Housing Equity Accelerator (HEA) is increasing the supply of affordable housing by supporting the growth of developers of color in Puget Sound. The program is building capacity to create more affordable units and forging opportunities to generate wealth and equity.

Our Second Cohort of HEA Fellows will launch in March 2024. We are looking to expand our consulting team with Housing Development professionals who can spend 20-40 hours per month with fellows over the next year.

Scope of Work: The consultant(s) will work closely with the LISC Housing Equity Accelerator Team to:

- Provide culturally relevant technical assistance and coaching to emerging developers.
- Build the capacity of Housing Equity Accelerator Fellows and Alumni.
- Assist non-profit and for-profit partners with real estate development strategies.
- Strengthen relationships with funding agencies, financial institutions, and program partners.
- Connect Emerging Developers with LISC Products and Resources.

Qualifications: Applicants must have:

- At least 5 years of experience in affordable housing development
- Demonstrated understanding of affordable housing issues in Washington State.
- Experiencing providing coaching and technical assistance, preferably to housing early-stage housing developers.
- Knowledge of financing products for real estate development.
- Experience in lending, project management, or related field preferred.
• Demonstrated commitment to racial equity.

**Geographic Requirements:** The consultant(s) must be available for regular meetings and travel throughout the Puget Sound region.

**Payment Terms:** Payment will be made in accordance with mutually agreed-upon milestones and deliverables.

**Evaluation Process:** Proposals will be evaluated based on the considering the following criteria:

• Relevant experience and qualifications
• Demonstrated understanding of affordable housing issues in WA
• Experience providing technical assistance and coaching to emerging developers
• Experience with affordable housing financing
• Budget

**Submission Instructions:** Please email your resume and a letter of interest that includes relevant experience, hours of availability, references, and proposed budget to PugetSound@LISC.org. Applications will be reviewed on a rolling basis.