



LOCAL INITIATIVES SUPPORT CORPORATION
Position Description

POSITION TITLE: Director, Government Investments and Technical Assistance
REPORTS TO: Executive Vice President of Programs
JOB CLASSIFICATION: Full Time / Exempt
LOCATION: U.S.A.

THE ORGANIZATION:

What We Do

With residents and partners, LISC forges resilient and inclusive communities of opportunity across America – great places to live, work, visit, do business and raise families.

Strategies We Pursue

Equip talent in underinvested communities with the skills and credentials to compete successfully for quality income and wealth opportunities.

Invest in businesses, housing and other community infrastructure to catalyze economic, health, safety and educational mobility for individuals and communities.

Strengthen existing alliances while building new collaborations to increase our impact on the progress of people and places.

Develop leadership and the capacity of partners to advance our work together

Drive local, regional, and national policy and system changes that foster broadly shared prosperity and well-being.

Over the last 40 years, LISC and its affiliates have invested approximately \$20 billion in businesses, affordable housing, health, educational mobility, community and recreational facilities, public safety, employment and other projects that help to revitalize and stabilize underinvested communities. Headquartered in New York City, LISC's reach spans the country from East coast to West coast in 36 urban markets with offices extending from Buffalo to San Francisco and in 2,000 rural counties. Visit us at www.lisc.org.

JOB OVERVIEW:

LISC is seeking a talented, and experienced professional with expertise in federal and local government funding initiatives to oversee the development and implementation of current and future opportunities to build capacity and use government funding to further LISC's urban and rural work. This newly created position will build upon our current disaster recovery program implementation in Texas, California, Florida, Puerto Rico and U.S. Virgin Islands, and our HUD

technical assistance (TA) provider agreements for their Community Compass and Distressed Cities programs. This position will help to develop and manage the service delivery system for this new business area to provide support to the organization in administering technical assistance and securing government investments for our work. The successful candidate will be a self-starter, positive, and solution-oriented professional with the capacity to work simultaneously on multiple tasks and projects and set priorities for a challenging workload. They should also have the capacity to collaborate well with a passionate team and have a deep commitment to building inclusive communities across the United States.

ESSENTIAL DUTIES AND RESPONSIBILITIES:

The candidate will play a key role is driving the success of LISC’s disaster recovery and resilience, government technical assistance and investment approaches working closely across all LISC National teams, the Rural team, local LISC offices, and in collaboration with LISC affiliates, the National Equity Fund (NEF), New Markets Support Company (NMSC) and “immito.”

- Provide oversight and manage the creation of the systems, operating procedures, and structures needed to deliver quality HUD technical assistance in urban and rural settings.
- Coordinate the delivery of technical assistance for the Distressed Cities and Community Compass awards with Rural LISC team and other LISC Departments.
- Provide oversight and TA support of LISC’s disaster recovery and resiliency responses.
- Serve as the organization’s primary liaison with HUD technical assistance team.
- Guide and support LISC local and rural programs in seeking new opportunities and developing and implementing local investment strategies for government funding.
- Marshall resources, best practices, and subject matter expertise from other LISC Departments including but not limited to, Housing, Economic Development, Community Safety, and Opportunity Zones for disaster recovery and resiliency and HUD TA.
- Provide strategic guidance and oversight to LISC TA teams with work plan creation, team selection, needs assessment, TA delivery, quality control, monitoring, and training.
- In coordination with the Development Department, the Rural team, and other National staff, seek new non- HUD funding sources to support the new business unit.
- Develop, analyze, and maintain effective management reports that monitor program efficiency and effectiveness. Work with LISC staff and consultants to track progress.
- Serve as a programmatic subject matter expert in provision of TA assistance, including playing key leadership roles in politically charged or challenging assignments.
- Direct the development and delivery of orientation and other meetings for consultants and staff working on current and future HUD TA awards.
- Stay abreast of policy, regulatory, and best practices in HUD TA and disaster recovery.
- Will help develop national and statewide policy on disaster initiatives.
- Assist local LISC sites to develop a federal program agenda.
- Provide thought leadership to the field through writing and speaking engagements.
- Partner with the leadership team to support the growth of the business unit and establish short- and long-term strategic plans.
- Represent the organization at events, convening and conferences.

- Maintain strong internal and external relationships especially with HUD.
- Perform additional duties, as assigned.

US travel will be required.

QUALIFICATIONS:

- Bachelor's degree from an accredited college or university
- 10+ years community development experience
- Experience managing HUD Cooperative Agreements and other government contracts.
- Experience in conducting housing and community development needs assessment.
- Experience designing, implementing, and evaluating housing and community development programs with federal, state, local, and private sector entities.
- Experience in delivering onsite and remote TA assistance and managing HUD TA teams.
- Experience with coordinating and/or writing HUD TA NOFA responses.
- Experience with monitoring and compliance on federal grants
- Excellent writing and verbal communication.
- Experience working with smaller units of local government and in rural cities
- Familiarity with state, regional and private sector community development funding
- Experience working and coordinating federal government disaster recovery, rebuilding, and resiliency programs across multiple federal programs such as HUD, USDA Rural Development, and FEMA. Also experience in working with private sector disaster funds
- Strong professional networks and relationships with key industry officials including HUD
- Experience and familiarity with the Consolidated Planning process for HUD grantees and direct coordination of community participation and engagement activities
- Experience with business development in the housing and community development field

COMPENSATION:

LISC offers a competitive salary and excellent fringe benefits. To apply, please send a cover letter and resume via email to: fsresumes@lisc.org. No phone calls please.

We thank all applicants for their interest, however only those candidates selected for interviews will be contacted.

**LISC IS AN EQUAL OPPORTUNITY EMPLOYER
COMMITTED TO DIVERSITY AND INCLUSION**