



Local Initiatives Support Corporation
Position Description

POSITION TITLE: Program Vice President, Midwest Region

REPORTS TO: Executive Vice President

LOCATION: Chicago or Detroit

THE ORGANIZATION:

What We Do

With residents and partners, LISC forges resilient and inclusive communities of opportunity across America – great places to live, work, visit, do business and raise families.

Strategies We Pursue

Equip talent in underinvested communities with the skills and credentials to compete successfully for quality income and wealth opportunities.

Invest in businesses, housing and other community infrastructure to catalyze economic, health, safety and educational mobility for individuals and communities.

Strengthen existing alliances while building new collaborations to increase our impact on the progress of people and places.

Develop leadership and the capacity of partners to advance our work together.

Drive local, regional, and national policy and system changes that foster broadly shared prosperity and well-being.

Over the last 40 years, LISC and its affiliates have invested approximately \$20 billion in businesses, affordable housing, health, educational mobility, community and recreational facilities, public safety, employment and other projects that help to revitalize and stabilize underinvested communities. Headquartered in New York City, LISC's reach spans the country from East coast to West coast in 34 markets with offices extending from Buffalo to San Francisco. Visit us at www.lisc.org

LISC seeks an experienced leader to be the Vice President of its Midwest region. The Vice President will be responsible for overseeing a portfolio of LISC local offices, including but not limited to Twin Cities, Kansas City, Duluth, Peoria, and Indianapolis. The Vice President will also support LISC's efforts to expand our footprint to additional urban areas in the Midwest.

Key Responsibilities

- Provide strategic direction and guidance for all aspects of LISC's local program activity. Ensure goals are met.
- Champion impact investment strategies that use LISC's financial resources to catalyze a pipeline of affordable housing, economic development, small business and other real estate projects and catalytic programs.

- Supervise Executive Directors and support the hiring of competent and entrepreneurial staff to carry out LISC's strategy and operate its programs.
- Monitor and support fundraising efforts to ensure diverse resource generation.
- Engage with local advisory committee (LAC) members and other key stakeholders.
- Advocate on behalf of LISC and the policy networks at the local, state and federal levels to secure the tools necessary to advance a comprehensive community development strategy.
- Bring visibility to local innovations and programs within the national LISC structure.
- Maximize the use of National LISC resources and expertise.

Required Qualifications

- Bachelor's degree from an accredited college or university in business, finance, real estate or related fields. Master's degree preferred.
- Ten years senior level experience in community development finance or related field.
- Knowledge of Midwest markets, including experience working with municipalities.
- Demonstrated commitment to LISC's mission and understanding of community development policies and programs, especially housing and economic development.
- Demonstrated track record in providing leadership for the development of strategic vision.
- Demonstrated ability to attract and sustain philanthropic funding.

Critical Qualities

- Demonstrated experience in shaping capital investment through development or lending.
- Strong oral and written communication skills, including experience speaking publicly in diverse forums.
- Knowledge, understanding of, and experience in community development strategies, including deep knowledge of real estate related resource and capital development strategies utilized in real estate and community revitalization efforts.
- Understanding of community development policy.
- Fluency using and understanding data to inform decision making.
- Entrepreneurial orientation; ability to seek out creative approaches to community issues.
- Proven ability to work in culturally and ethnically diverse environments.

Supervision and Compensation

- The Program Vice President for the Midwest Region reports to LISC Executive Vice President for Programs.
- LISC offers a competitive salary and excellent fringe benefits package. Extensive domestic travel is required.

Send RESUMES and COVER LETTERS via email to:

Denise Scott, Executive Vice President
Local Initiatives Support Corporation
fsresumes@lisc.org

No phone calls please.

We thank all applicants for their interest, however only those candidates selected for interviews will be contacted.

**LISC IS AN EQUAL OPPORTUNITY EMPLOYER
COMMITTED TO DIVERSITY AND INCLUSION**