# COSTS: SAMPLE BUDGET

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## PROJECT BUDGET COMPONENTS

| Summary            | Components                    | Example       |  |  |
|--------------------|-------------------------------|---------------|--|--|
|                    | Due Diligence                 | 1%            |  |  |
| Project Acquistion | Closing Costs                 | 1%            |  |  |
|                    | Purchase Price                |               |  |  |
|                    | Architecture and Engineering  |               |  |  |
| Soft Costs         | Entitlements                  |               |  |  |
|                    | Legal                         |               |  |  |
|                    |                               | Proj Mgmt Fee |  |  |
|                    |                               | Contingency   |  |  |
|                    | Direct Project Costs          | Insurance     |  |  |
|                    |                               | Inspections   |  |  |
|                    |                               | Admin Exps    |  |  |
|                    | New Construction              |               |  |  |
| Hard Costs         | Onsite Improvements           |               |  |  |
|                    | Off-Site Improvement: Traffic |               |  |  |
|                    | General Conditions/Liability  |               |  |  |
|                    | Construction Contingency      |               |  |  |

| Summary                           | SF      | Max Students | C  | òst Per |
|-----------------------------------|---------|--------------|----|---------|
| Bementary and Middle School (K-8) | 66,500  | 750          | \$ | 22,667  |
| TOTAL BUILDING Square Footage     | 66,500  |              | \$ | 256     |
| Gross Land Area                   | 304,920 | 7.0 acres    | \$ | 8.20    |
| Total Square Footage              | 371,420 |              |    |         |

| TOTAL PROJECT FUND      |            | %            | Cos | t Per Sq.  |
|-------------------------|------------|--------------|-----|------------|
| Acquisition Costs       | 2,500,000  | 15%          | \$  | 38         |
| Hard Costs              | 12,000,000 | 71%          | \$  | 180        |
| Soft Costs              | 2,500,000  | 15%          | \$  | 38         |
| SUB-TOTAL PROJECT COSTS | 17,000,000 | 100%         | \$  | <i>256</i> |
| First Year's Rent       | 0          | 0%           |     |            |
| TOTAL PROJECT COSTS     | 17,000,000 | <b>100</b> % | \$  | 256        |

Idaho

| COSES FOR THEW CONSCIUCTION | y pa sqrt   |
|-----------------------------|-------------|
| Florida                     | \$185-\$205 |
| Texas                       | \$185-\$190 |
| Washington DC               | \$350-\$400 |
| New York                    | \$400-\$450 |
| New Jersey                  | \$200-\$210 |

Costs for New Construction & per Sq Ft

#### **Predevelopment Budget:**

- Acquisition Due Diligence
- Portion of Soft Costs
  - Architecture, Engineering, and Entitlements



\$155-\$165

### PROJECT BUDGET CONSIDERATIONS

#### **Timing of costs:**

- Deposits and extension fees for acquisition
  - Who is responsible? When are deposits non-refundable?
- Financing in place at closing
- Interest-only period during construction
  - Capitalized interest part of project budget
- Lease/debt payments start when Certificate of Occupancy is received

#### **Budgeting Risks:**

- Enrollment drives the budget process! (Phasing for growth)
- Changes in design/construction delays impact timeline
- Entitlements different by city, county, and state
  - Zoning and Permitting
- Off-site improvements could add significant costs
  - Traffic mitigation
- How much contingency do you need?
  - Lenders may require a certain amount

#### **Additional Considerations:**

- Lease vs. debt payments
  - What is applied to principal?
  - Budget for depreciation?
- Purchase price structure
  - Total Project Cost + Premium
  - Fair Market Value
- Project Management/Developer Fees
- Comparing project budgets for developers
  - Total cash outlay through take-out plan
    - Annual lease payments
    - Capitalized interest/rent
    - Total purchase price
- Out of scope costs Is it in the budget?
  - Fixtures, Furniture, and Equipment
  - IT infrastructure
  - Playground structures



# {PRESENTERS}



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