

# <u>Local Initiatives Support Corporation</u> <u>Position Description</u>

**POSITION TITLE:** Executive Director – Houston LISC **REPORTS TO:** Program Vice President (PVP), West

JOB CLASSIFICATION: Exempt/Full Time, Grade 16

PREFERRED LOCATION: Houston, TX

#### What We Do

With residents and partners, LISC forges resilient and inclusive communities of opportunity across America – great places to live, work, visit, do business and raise families.

#### **Strategies We Pursue**

- Equip talent in underinvested communities with the skills and credentials to compete successfully for quality income and wealth opportunities.
- Invest in businesses, housing, and other community infrastructure to catalyze economic, health, safety and educational mobility for individuals and communities.
- Strengthen existing alliances while building new collaborations to increase our impact on the progress of people and places.
- Develop leadership and the capacity of partners to advance our work together
- Drive local, regional, and national policy and system changes that foster broadly shared prosperity and wellbeing.

Over the last 40+ years, LISC and its affiliates have invested approximately \$22 billion in businesses, affordable housing, health, educational mobility, community and recreational facilities, public safety, employment, and other projects that help to revitalize and stabilize underinvested communities. Headquartered in New York City, LISC's reach spans the country from East coast to West coast in 37 markets with offices extending from Buffalo to San Francisco and in 2,400 rural counties across 49 states and Puerto Rico. Visit us at <a href="https://www.lisc.org">www.lisc.org</a>

## **Summary**

LISC seeks a dynamic, experienced leader to be the Executive Director of its long-established LISC program in Houston, Texas. This position will drive the growth of LISC in the region through branding and communications, providing market and staff team leadership, and refinement of program strategy and implementation.

The position requires a strong commitment to the role of community-based non-profit organizations as agents of positive change as well as an understanding of, and appreciation for, other key public and private strategic partners who can offer additional resources to the work of local community development. The ideal candidate will have the experience to develop and lead Houston LISC's investment strategies. The ED is responsible for raising capital and resources locally that are leveraged by National LISC's support. They will also have demonstrated experience in shaping real estate projects and growing organizational capacity. The ideal candidate will be able to demonstrate cultural competency working with diversified communities, and a strong commitment to diversity, equity, inclusion and justice in their work.

#### **Program/Community Development**

 Assist in engaging a wide variety of community partners to help bring holistic and integrated services to targeted neighborhoods with local governments, state agencies, other private and quasi-public financial institutions and intermediaries, advocacy groups, and community based organizations. • Craft and implement strategies for expanding affordable housing, economic mobility and using LISC's financial resources to catalyze a pipeline of affordable housing and other real estate projects and catalytic programs in Houston.

#### **Public Policy and Advocacy**

- Provide leadership on housing and community development policy issues in Houston and Texas.
- Advocate on behalf of LISC and the policy networks at the local, state and federal levels to secure the tools necessary to advance a comprehensive redevelopment strategy.

#### **Fundraising**

- Identify and cultivate leadership from key corporate, foundation and other prospective donor sectors who share an interest in community development.
- Work with the Local Advisory Committee to raise sufficient funds annually to finance Houston LISC's program activities and projects.

#### **Leadership and Management**

- Manage a staff and work with the Local Advisory Committee members to carry out LISC's strategy and programs.
- Identify and cultivate leadership from key corporate, foundation and other prospective donor sectors who share an interest in community development and are interested in serving on the Local Advisory Committee.

#### Build and maintain positive relationships with national LISC

- Participate in national LISC leadership structure and meetings.
- Bring visibility to local innovations and programs within the national LISC structure.
- Maximize the use of National LISC resources and expertise in Houston.

## Qualifications

- Bachelor's degree in business, finance, real estate or related fields. Master's degree preferred.
- Minimum ten (10) years' senior management level experience in community development, real estate, capital development and community revitalization.
- Experience in shaping affordable housing through development or lending.
- Demonstrated ability to attract and sustain philanthropic funding.
- Strong oral and written communication skills, including experience speaking publicly in diverse forums.
- Demonstrated management experience, including staff development, financial management and office administration.
- Demonstrated track record in providing leadership for the development and implementation of strategic vision.
- Ability to establish priorities that align with a strategic plan and manage agendas and programs effectively.
- Knowledge, understanding of, and experience in community development strategies, including working knowledge of real estate related resource and capital development strategies utilized in real estate and community revitalization efforts.
- Experience building relationships, networking and collaborating effectively with ethnically/culturally/socioeconomically diverse populations and community organizations.
- Knowledge of policy in Houston and Texas.
- Fluency using and understanding data to inform decision making.

LISC offers a competitive salary and benefits package. Some domestic travel is required, estimated at 20% annually.

We thank all applicants for their interest; however only those candidates selected for interviews will be contacted. Send resume and cover letter to: <a href="mailto:jhoriye@lisc.org">jhoriye@lisc.org</a>

LISC IS AN EQUAL OPPORTUNITY EMPLOYER COMMITTED TO DIVERSITY, EQUITY, INCLUSION & JUSTICE